

# THE WALL STREET JOURNAL

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## COMMERCIAL

## PROPERTY REPORT

### Top Real Estate Women To Host ICSC Roundtables

The International Council of Shopping Centers (ICSC) will be adding a series of Special Interest Group sessions at the upcoming RECon 2010 in Las Vegas. Among those that appear to be attracting the most interest are the Women In Retail Real Estate roundtable panels, organized by **Faith Hope Consolo, Chairman of Prudential Douglas Elliman's Retail Leasing, Marketing and Sales Division**, and Jane Snoddy Smith, partner at the international law firm of Fulbright and Jaworski.

"Women In Retail Real Estate" (no relation to the trade group of the same name) will take place from 10:45am to 12 noon on Sunday, May 23, the first day of RECon 2010, which will run until May 25. Women In Retail Real Estate is one of 10 Special Interest Groups that will meet simultaneously; others include Architect/Design, Construction, and Alliance/Public Sector.

**Ms. Consolo** will lead a roundtable discussion of "New Retailers and Globalization". Ms. Smith's topic will be "New Techniques in Negotiation." Other roundtables include "Mentors – How To Find One and How To Be One" (led by attorney Barbara Champoux, partner at the firm of Crowell & Moring), "The Importance of Networking (conducted by Debra Cole, incoming president of the association of Real estate Women), and "Developing Your Personal Brand: New Skills for The 21<sup>st</sup> Century" (led by Beth Silverman, co-founder of ShopTheJobs.com).

Attendees for any special Interest Group must be a paid registrant of RECon 2010, and should pre-register for these sessions with ICSC.

For more information about RECon 2010, and this and other special interest groups, please visit <http://www.iscs.org/2010SC/SIG.php>